

Phil Robinson

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Phil is a partner in the corporate team.

He advises entrepreneurs, companies and investors in the technology and venture capital space.

He has significant experience helping founders and companies scale, advising on both strategy and execution as they prepare for and undertake funding rounds from pre-seed to Series A and beyond all the way through to exit.

Phil also acts for angel syndicates, family offices and VCs both in respect of direct investments and advising their portfolio companies.

Outside the VC space, Phil also advises companies on general corporate governance matters and more traditional M&A transactions, both buy side and sell side.

He works primarily in the technology space, covering areas such as ai, blockchain, clean technology and impact investing more generally.

Track record

Advised Generation Phoenix, the leading producer of sustainable recycled leather

Advised Generation Phoenix, the leading producer of sustainable recycled leather at scale, on its \$18m funding round lead by Material Impact with Dr. Martens, InMotion Ventures, and Tapestry.

Advised a global data centre network

Advised a global data centre network in the ai space on a significant and complex corporate restructure.

Advised an impact investor syndicate

Advised an impact investor syndicate led by ETF Partners on their \$50m Series B investment into space technology company Open Cosmos.

Advised Softelligence, a software engineering services company

Advised the shareholders of the software engineering services company, Softelligence, on their sale to Encora, a global next-gen digital engineering services company.

Cryptocurrency gateway provider

Advised a cryptocurrency gateway provider on two strategic fundraises.

Premium listed company

Advised a premium listed company on multiple strategic acquisitions.

VC backed health tech company

Advised a VC backed health tech company on a strategic business and asset purchase.

Advised a company in the infrastructure space

Advised a company in the infrastructure space that had only been incorporated around eighteen months earlier on a £125m equity investment. The deal had a number of challenges and a demanding timetable but it was extremely rewarding to be able to support the founders as they navigated a strategic investment intended to significantly accelerate the growth of the company.

Talks

- Present on Carbon13, a Cambridge based venture builder for the climate emergency as well as on Innovate UK's national Pitchfest event.
- Present at Accenture's Global FinTech Innovation Lab.

Admissions

England and Wales, 2014.

Education

University of Sheffield, Geography BSc (Hons)

University of Law LLB

Languages

English

Key dates

Year joined: 2022

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