

## James Martell

PARTNER | LONDON

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### James is a partner in the real estate team.

He works on a variety of commercial real estate matters including acquisitions, disposals and lettings for developers, public and private companies, occupiers and private individuals. James has a wide experience of working on portfolio acquisitions acting for and advising on commercial property lending transactions. He acts for a broad client base including charities, developers, investors, luxury retailers and hotel and leisure operators.

He prides himself on his commerciality and strives to deliver the most practical and cost-effective solution.

James has used his experience in the English, French and Russian markets.

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## Track record

### Ralph Trustees

Advising Ralph Trustees in relation to the sale of the Athenaeum Hotel.

## Select Group

Advising Select Group in relation to the acquisition of the Radisson Blu Hotel, Birmingham and the acquisition and forward funding of the Melia Hotel, Echo Building, Liverpool.

## Soho House

Advising Soho House in relation to numerous venues including new private members clubs in West London and Barcelona.

## Queens Park Rangers

Advising on the development of a new training ground for London based football club Queens Park Rangers.

## Royal Free Charity

Advising the Royal Free Charity on the circa £70 million development of a new Institute of Immunology, together with the sale of their site at Gray's Inn Road.

## Great Ormond Street Hospital

Advising Great Ormond Street Hospital Children's Charity in relation to a new circa £80 million development of the Zayed Centre for Research into Rare Disease in Children.

## Private family

Advising a private family on numerous acquisitions and sales including the sale of a PRS Scheme for circa £30 million and the acquisition of a Technology Park for circa £13 million.

## Real estate schemes

Advising numerous clients on £20 million plus GDV conditional development agreements for sale and lease relating to residential, retail and mixed use schemes.

## Malaysian Sovereign Wealth Funds

Advising a number of Malaysian Sovereign Wealth Funds on the acquisitions, sales and re-financings of their central London properties.

## Investment Fund

Advising an Investment Fund on the acquisition and financing of office buildings in Leeds (circa £14.5 million) and Liverpool (circa £11.5 million).

## Tishman Speyer

Advising Tishman Speyer on the management and re-development of the Smythson Plaza in St James, London.

## Property refinancings

Advising certain banks on the refinancing of commercial and residential properties.

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## Admissions

England and Wales, 2005

New York, 2004

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## Education

University College London, Commercial and Corporate LLM

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## Languages

English

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## Key dates

Year joined: 2013

Year became partner: 2015

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