


## Iain Cockburn

PARTNER | LONDON

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SECRETARY KAREN ANDERSON

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### Iain is a partner in the Withers tech corporate team.

He has a specialist practice advising venture capital investors and venture-backed companies operating in the innovation economy.

Iain has over ten years' experience advising investors, companies and founders on venture capital financings, from seed stage through to later stages, with a particular focus on companies scaling up at the Series A/B stage and beyond.

Iain also advises on other types of transaction commonly used in the industry, including convertible bridge rounds (Safes; ASAs; convertible notes), venture debt transactions, and venture-backed M&A.

Iain has worked alongside Susanna Stanfield as part of the team that was involved in the publication of the British Venture Capital Association model form documentation for Series A financings, and coordinates the technology and venture capital special interest group within the firm.

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## Track record

## Draper Esprit

Acted for lead investor, Draper Esprit, on the \$125M Series B financing of Thought Machine, a UK fintech building cloud-native technology for banks.

## ETF Partners

Acted for ETF Partners, who led a £70M investment into E-Leather, a UK-based company developing patented high-tech materials technology.

## Gauss Ventures

Acted for lead investor, Gauss Ventures, on the \$55M Series B financing of Curve, a UK fintech whose platform consolidates multiple cards and accounts into one card and one app.

## Acin

Acted for Acin, a data standards firm that is digitising operational and non-financial risk, on its \$12M Series A financing led by Notion Capital, with other investors including Fitch Ventures.

## Draper Esprit

Acted for lead investor, Draper Esprit, on the \$20M Series C financing of fraud detection company, Ravelin.

## The Business of Fashion

Acted for The Business of Fashion on its Series B financing led by the Financial Times.

## PlatformE

Acted for PlatformE, a leading made-to-order fashiontech company, on its \$12M Series B financing.

## Mangrove Capital Partners

Acted for Mangrove Capital Partners on several investments, including its recent investment into knowledge-sharing platform, Qoorio.

## Draper Esprit

Acted for lead investor, Draper Esprit, on the £13.5M financing of UK-based employee rewards platform Perkbox.

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## Education

University of Edinburgh, MA (Hons) French

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## Languages

English

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## Memberships

England and Wales, 2009

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## Key dates

Year joined: 2018

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