

James Martell

PARTNER | LONDON



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James is a partner in the real estate team.

He works on a variety of commercial real estate matters including acquisitions, disposals and lettings for developers, public and private companies, occupiers and private individuals. James has a wide experience of working on portfolio acquisitions acting for and advising on commercial property lending transactions. He acts for a broad client base including charities, developers, investors, luxury retailers and hotel and leisure operators.

He prides himself on his commerciality and strives to deliver the most practical and cost-effective solution.

James has used his experience in the English, French and Russian markets.

Track record

Ralph Trustees

Advising Ralph Trustees in relation to the sale of the Athenaeum Hotel.

Select Group

Advising Select Group in relation to the acquisition of the Radisson Blu Hotel, Birmingham and the acquisition and forward funding of the Melia Hotel, Echo Building, Liverpool.

Soho House

Advising Soho House in relation to numerous venues including new private members clubs in West London and Barcelona.

Queens Park Rangers

Advising on the development of a new training ground for London based football club Queens Park Rangers.

Royal Free Charity

Advising the Royal Free Charity on the circa £70 million development of a new Institute of Immunology, together with the sale of their site at Gray's Inn Road.

Great Ormond Street Hospital

Advising Great Ormond Street Hospital Children's Charity in relation to a new circa £80 million development of the Zayed Centre for Research into Rare Disease in Children.

Private family

Advising a private family on numerous acquisitions and sales including the sale of a PRS Scheme for circa £30 million and the acquisition of a Technology Park for circa £13 million.

Real estate schemes

Advising numerous clients on £20 million plus GDV conditional development agreements for sale and lease relating to residential, retail and mixed use schemes.

Malaysian Sovereign Wealth Funds

Advising a number of Malaysian Sovereign Wealth Funds on the acquisitions, sales and re-financings of their central London properties.

Investment Fund

Advising an Investment Fund on the acquisition and financing of office buildings in Leeds (circa £14.5 million) and Liverpool (circa £11.5 million).

Tishman Speyer

Advising Tishman Speyer on the management and re-development of the Smythson Plaza in St James, London.

Property refinancings

Advising certain banks on the refinancing of commercial and residential properties.

Admissions

England and Wales, 2005

New York, 2004

Education

University College London, Commercial and Corporate LLM

Languages

English

Key dates

Year joined: 2013

Year became partner: 2015

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