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OPERATING AS WITHERS KHATTARWONG LLP IN SINGAPORE.



Tien Gui is a partner in the real estate team.

Tien Gui has over 20 years of corporate and commercial experience particularly in the real estate property sector, and in particular, has represented hotel operators, developers and owners of mixed use/hotel developments on management agreements as well as branded residences, sale and lease back schemes and condotels. This includes negotiating hotel management and franchise agreements, leasing agreements, and real-property acquisitions, evaluating corporate organisation formalities, providing on-site consulting related to hotel operations and compliance issues, developing and implementing employment related programs and advising on dispute resolution and arbitration matters involving the hospitality and leisure sector.

Talks

- Speaker, Masterclass at HICAP (Hotel Investment Conference Asia Pacific)

External publications

Contributed chapter on Hotel Management Agreements in “Law Relating to Specific Contracts in Singapore”, 2nd Edition, Sweet & Maxwell. “Law Relating to Specific Contracts in Singapore” is an authoritative reference that covers contractual issues in most common commercial situations that practitioners are likely to encounter in their practice in Singapore.

Author, 'Behind the warm welcome - introduction to hotel management agreements', The Business Times, Singapore - January 2018

Co-author, 'Disputes under Hotel Management Agreements in a COVID-19 World - Part II: Operational Phase Disputes'

Co-author, 'COVID-19: A perfect opportunity for hotel owners and operators to reconnect'

Co-author, 'COVID-19 - Solidarity Budget: Singapore further enhances assistance to retain and upskill employees'

Co-author, 'COVID-19: Singapore introduces temporary measures to give relief from contractual obligations'

Admissions

Advocate & Solicitor, Supreme Court of Singapore (1994)

Solicitor, England and Wales (1993)

Education

Middle Temple, Barrister at Law

University of Kent at Canterbury, UK - LLB Honours

Languages

English

Key dates

Year joined: 2022

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