


David Mallinson


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David is a consultant in the hotels team.

David has the rare attribute of having experience both as in house counsel as well as in private practice and uses this in advising clients in the UK and across the globe on transactions in the hotels and hospitality sector. He specialises in hotel management agreements, branded residences arrangements, structuring of serviced apartments projects with optional and mandatory rental pool, master franchises and manchises and hospitality-focused joint ventures.

He has deep relationships in the hospitality sector and is recognised as a leading lawyer operating in the industry having spent the last 18 years advising hotel owners and hotel operators across EMEA, Asia Pacific and the Americas including over 100 management and other hotel projects involving over 30 brands.

David has been based in the London office since moving from Hong Kong in September 2018. Prior to joining Withers in Hong Kong in 2016, he was a partner in the hotels team at another leading international law firm. Before that he was an in house counsel with Le Meridien and Starwood Hotels and Resorts and at World Sport Group.

Track record

Hyatt Place

Hyatt Place - acting for Owner on conversion of a Hyatt Place from management agreement with Hyatt to franchise with Hyatt and management agreement with Aimbridge

Park Hyatt

Park Hyatt - acting for Owner in negotiation of management agreement in gateway CBD in Europe

Andaz

Andaz - acting for owner on management agreement for new Andaz in CBD in Asia

Institutional Investor

Institutional Investor - on sale of Nam Hai Resort (now Four Seasons) in Vietnam to HPL

Plantation Inn, Hawaii

Plantation Inn, Hawaii - acting for Artyzen on HMA in Hawaii

Master franchise in Asia

Master franchise in Asia - acting for Asian developer on portfolio development agreement to roll out European lifestyle brand in Asia

Langham

Langham - on Hotel management agreement in Queensland, Australia

Admissions

England and Wales, 1993

Hong Kong SAR, 1995

Education

University of Bristol, Bachelor of Arts (BA), History

The University of Law Guildford, CPE and LSF

Languages

English

Memberships

Law Society of Hong Kong

Key dates

Year joined: 2016

Year became partner: 2016

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