

Winston Seow

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OPERATING AS WITHERS KHATTARWONG LLP IN SINGAPORE.



Winston is a partner in the corporate team.

His corporate practice covers a wide spectrum of corporate work including mergers and acquisitions, joint ventures, corporate finance, and banking and corporate restructuring.

Winston's practice focuses on cross border transactions and foreign direct investment in Asia, in particular, Indonesia, China, Malaysia, Thailand and Vietnam.

His clients include local and foreign small and medium enterprises, multinational corporations and state-owned enterprises, the majority of which are in the energy and shipping industries.

Winston is also the Vice Chair of the Banking and Finance Committee for The Law Association for Asia and the Asia Pacific (LAWASIA).

Track record

Attempted restructuring and subsequent insolvency of ZenRock

Represented the interim judicial managers, judicial managers and the current liquidators (from KPMG) in all aspects of the attempted restructuring and subsequent insolvency of ZenRock.

Purchase of hotel and advice on application of licenses

Represented a consortium comprising Datapulse Technology Ltd (SGX listed) and Pam Holdings I (BVI Company) in the purchase of former Bay Hotel Singapore, and advised on application of relevant licenses.

US\$1.3 billion joint venture

Represented for Indonesian power plant owner, PT PLTG Celukan Bawang, in the joint venture and cooperation with Chinese conglomerate, Shanghai Electric Group Co., Ltd, in developing, building and owning a gas-fired power plant in Indonesia valued at over US\$1.3 billion.

Series C investors

Acted for both Series C investors in a round of funding by a global e-commerce platform based in Singapore. The investors included one of the world's largest international mail, shipping and distribution organisations and a venture capital subsidiary owned by an Indonesia listed company. We advised our clients in the Series C round investment, including carrying out legal and IP due diligence in numerous countries, negotiation of various definitive agreements and completing the transactions.

Chinese state-owned conglomerate

Acted for a Chinese state-owned enterprise operating as a conglomerate that owns oil depots, hotels, storehouse, cargo transport trucks, garage, supermarkets, and gas stations, in its proposed investment in a coal-fired power BOT project in Nam Dinh, Vietnam.

Solar power joint venture

Acted for a Singapore company in joint venture with Chinese listed company to, inter alia, establish solar power plants in Singapore.

Indonesia project

Acted for an Indian client in a Build Own Operate project in Indonesia for the supply of steam.

PT Kayan Hydro

Acted for PT Kayan Hydro Energy, owner of a hydropower plant located in Kalimantan, Indonesia, as the lead counsel, on an engineering, procurement and construction (EPC) contract exceeding US\$1 billion with Power China Group's Sinohydro, as well as related financing matters. The EPC contract forms part of the US\$17.8 billion energy projects to be built by PT Kayan along the Kayan River in North Kalimantan and is a key project along Indonesia's Comprehensive Economic Corridor within the Belt and Road Initiative.

PT PLTG Celukan

Acted for PT PLTG Celukan Bawang, owner of a power plant project located in Bali, Indonesia, as the lead counsel on its joint venture and cooperation with Chinese conglomerate Shanghai Electric Group Co. Ltd, in developing, building and owning a gas-fired power plant in Indonesia valued over US\$1.3 billion. The Belt and Road Initiative projects along Indonesia's Regional Comprehensive Economic Corridor (CEC).

PT General Energy

Acted for PT General Energy Bali, the owner of a coal-fired power plant situated in Bali, as the lead counsel throughout the entire project.

Indonesian company

Advised Indonesian company on joint venture coal-fired power plant project in Indonesia, including project financing.

Oil & gas acquisition

Acted for clients in the acquisition of shares in an oil and gas company supplying oil rigs, support vessels and other support services.

Majority shareholder buy-out

Acted for the majority shareholder to buy out the other shareholders of two Singapore companies in the asphalt and concrete industries for approximately S\$4 million.

AAM Advisory Pte

Acted for AAM Advisory Pte Ltd, the largest expatriate advisory firm in Singapore, in its sale to Old Mutual Wealth, a leading UK International Wealth Management business and the largest financial advice network in the UK.

Pan Asia Logistics

Acted for Pan Asia Logistics Group in the sale of its freight forwarding and logistics businesses, spanning China, Germany, Hong Kong, India, Indonesia, Japan, Korea, Malaysia, Singapore, Taiwan, Thailand and Vietnam, to TVS Asianics.

Thai investor

Advised a Thai investor in the acquisition of palm oil plantation in Indonesia.

Tanker construction

Advised a Singaporean company on construction of tankers in China, including ship financing.

Offshore accommodation barge

Advised a Malaysian company on the sale of offshore accommodation barge to Middle East purchaser.

Talks

- "Belt & Road", 31st LAWASIA Conference, November 2018
- "Foreign Investment Regulation- Applicable to M&A Transactions in Asia, and its Practical Measures", 30th LAWASIA Conference, August 2017
- "Exploring ASEAN Markets", The Association of Small Medium Enterprises, July 2017

External publications

"How to mitigate risks when investing overseas", The Business Times Wealth Magazine - April 2018

'Foreign Investment Laws in Vietnam', AsiaLaw Corporate Finance Review - April 2008

Admissions

Singapore, 1995

Education

National University of Singapore, LL.B (Hons)

Languages

English

Memberships

Singapore Chinese Chamber of Commerce & Industry

The Law Association for Asia and the Pacific (LAWASIA)

Key dates

Year joined: 2014

Year became partner: 2015

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