

Luca Ferrari

PARTNER | MILAN

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Luca is a partner in corporate and leads our sports law team.

He established his professional practice as an advisor to companies active in both Italian and international markets, with a particular focus on identifying the most effective strategies for growing an international business, as well as on the contracts and transactions necessary to make this happen.

Along with his preparation as an international lawyer, from the beginning of his professional career Luca has dedicated himself to sports law. Over the years, this has enabled him to grow and extend his practice in this sector. In addition to assisting corporate clients, such as sponsors, manufacturers of sportswear and technical equipment, sports marketing agencies and media companies, Luca has become a trusted advisor to athletes, coaches, managers and agents.

Luca leads a team of lawyers based in Withers' main offices in Europe, the USA and Asia, who offer highly specialised sport-related services. This covers all the legal and fiscal aspects in a wide range of areas including business operations, sponsorship contracts, international transfers of players, playing contracts, management contracts, direct investment, asset management, competition and league regulations, reputation management and arbitration in commercial and disciplinary matters, intellectual property and licensing of audio-visual rights.

Luca has published numerous articles on commercial and sports law in Italy, England, the Netherlands, Switzerland and Sweden and is a contributor to 'International Sports Law' and 'Taxation Review', and a member of the Editorial Board of 'World Sports Law Report'.

SECRETARY **JESSICA LONGI**

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TRACK RECORD

Advises sports personalities and brands in various jurisdictions. He has assisted, amongst others, Wojciech Szczesny, Ilkay Gündogan, Manolo Gabbiadini, Alexandre Pato, Fabio Borini, Mario Gómez, Pavel Nedved, Jürgen Klopp, Roberto Donadoni, Alberto Zaccheroni, Andrea Mandorlini and Roy Hodgson. He acts as global legal counsel to Novak Djokovic.

Amongst his corporate clients, Luca is counsel to Santa Margherita, one of the leading wine producers in Italy; Arena, a major Italian swimwear manufacturer; Gruppo Umana, leader in staff leasing services, Zanellato, high fashion handbags and accessories and Italian maison, Krizia.

ADMISSIONS

- Italy, 1997

PUBLICATIONS

'Sportlervermittlung & sportlermanagement', Stämfly - Beck, Mainz, co-author

'Sports Image Rights in Europe', 'Player's Agents Worldwide - Legal Aspects and TV Rights and Sport - Legal Aspects', T.M.C. Asser Institut, The Hague, co-author

'Comparing how image rights laws apply to sport in the US, UK and Europe', Law in Sports, 22 December 2015

'Resolving failed last minute football transfer deals: lessons from the De Gea case', Law In Sports, 16 December 2015

'Recent case law on image rights: a two part analysis - Part 2', World Sports Law Report, volume 13, issue 10 - Ferr, September 2015

'On the front foot: managing the wealth of an athlete', Wealth Structuring 20:20 - Ed. II, online publication by Appleby Global Group Services Ltd, 'Click here' <http://reaction.withersworldwide.com/reaction/PDFs/ApplebyOnTheFrontFoot.pdf> to read the full article

MEMBERSHIPS

- Listed in the Qatar Sports Arbitration Foundation list of arbitrators, as a lawyer specialised in sport law
- Milan Bar
- Circolo Canottieri Aniene, Rome

TALKS

'Effetto Giorno', on the 'Calcio Catania scandal' - 30 June 2015, interview for Radio 24

'Expert Panel su Calcio e Sostenibilità', interview by Dott. Cominetti, CSR, 22 June 2015

'A tutto campo', on latest Italian football betting scandal, 'Dirty Soccer' inquiry by Procura della Repubblica di Catanzaro, 21 May 2015, interview by Radio Rai 1

'Settlor Control and Influence', 'Stress Testing Trust Structures' and 'Cross Border Wealth Planning for Divorce', IBC conferences

EDUCATION

University of Padua, Degree in Law, LLB equivalent
University of California, full scholarship EAP

LANGUAGES

ENGLISH
ITALIAN

DATES

JOINED: 2014
PARTNER: 2014

RECOGNITION

2018 Labour Awards Avvocato dell'Anno
Diritto dello Sport Luca Ferrari Withers

2018 Chambers
HNW Luca
Ferrari

2016 Legal500 emea
recommended lawyer

2015 Labour Awards Avvocato
dell'anno Sport e Lavoro Luca
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