

## Sharmela Kalmer

SENIOR ASSOCIATE | LONDON, CAMBRIDGE

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Sharmela is a senior associate in the intellectual property and technology team and advises clients on a wide range of intellectual property, technology, and commercial matters.

She joined the firm from JAG Shaw Baker when they merged with Withers to create a new legal offering, Withers tech, in 2018.

Sharmela's focus is in life sciences and she has previously worked in-house at Sanofi and on secondment to Takeda. She advises established and emerging pharmaceutical, biotech and medtech clients, including university spin-outs, research institutions, government organisations and charities, on a variety of collaboration, research and development matters. She advises and negotiates clinical trial agreements, master services agreements, data protection, manufacturing, distribution and supply agreements, material transfer agreements and compliance with EU directives, regulations and guidelines.

Her particular experience is in highly negotiated licensing agreements and partnering transactions and she provides strategic advice with respect to business development, improvement to operational activities, dispute resolution under existing collaborations and industry best practices.

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SECRETARY **ALISHA PERRIAM**

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### TRACK RECORD

Collaboration Agreement combining the unique capabilities of our client, Elasmogen's soloMER™ technology with those of Feldan's Shuttle platform to develop the delivery system and binding domains for two undisclosed intracellular targets for Amgen.

Collaboration Agreement between Parkinson's UK and Sheffield University to create new treatments for Parkinson's disease.

Research and development agreement between Scotia Biologics and TC BioPharm for use of Scotia's antibodies in TC BioPharm's CAR-T treatment platform.

Collaboration Agreement between Mologic Limited and Cardiff University for the development and commercialisation of point-of-care diagnostic for home use as an aid to diagnosis of infection in patients receiving Peritoneal Dialysis treatment.

Accelerator Services Agreement for Health Enterprise East to launch Medovate to develop and commercialise innovative medical technologies from within the NHS.

Advised Malaysian based oncology company on licence, development and supply agreement with a Cuban government research organisation in relation to lung cancer vaccine. Advised on the development and clinical milestone payments, commercialisation and royalty payments and sublicensing revenues.

Advised a UK based biotech on an exclusive technology licensing agreement with a leading UK university under which the university licensed its technology (novel antibiotics to control certain bacterial infections in vivo). Advised on the development milestone payments and royalties

Advised a UK based international pharmaceutical company on a co-development agreement with a US multinational pharmaceutical company for the development and approval of a Leukaemia drug. Advice included drafting of development cost, earn-out and net sales milestone

provisions.

Advised and drafted licence and research agreements for the use of animal cell lines to develop and commercialise clean meat products.

## **ADMISSIONS**

■ England and Wales, 2009

## **PUBLICATIONS**

PLC - Negotiating multi-jurisdictional clinical trial agreements

PLC - Regulatory and IP due diligence checklist: Pharmaceutical and biotechnology (to be published later this year)

## **TALKS**

Speaker at the Boston Bar Association conference 2017

Speaker at BDO UK IP seminar

## **EDUCATION**

King's College London, LL.B (Hons)

King's College London, LL.M Intellectual Property

## **LANGUAGES**

ENGLISH

TAMIL

## **DATES**

JOINED: 2014

## **RECOGNITION**

2021 Spears Corporate Lawyers Sharmela Kalmer

### **London**

20 OLD BAILEY, LONDON, EC4M 7AN

### **Cambridge**

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