

Vasiliki Yiannoulis-Riva

PARTNER | NEW YORK

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Vasi is a partner in the real estate team.

Her practice primarily focuses on commercial real estate matters, including assisting private and institutional clients with a variety of real estate transactions such as property acquisitions and dispositions, loan transactions, and title matters. Vasi also provides comprehensive advice on a variety of leasing matters for corporate and private clients in the fashion, retail, and luxury sectors, among others. Additionally, she has represented institutional clients in certain areas of commercial finance, including debt financing and other lending transactions.

SECRETARY **CHERYL CARLIN**

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TRACK RECORD

Assisted a fast-growing, well-known U.S.-based retailer with its rapid expansion in the U.S. market, negotiating upwards of 20 leases for them in one year.

ADMISSIONS

- State of Connecticut, 2017
- State of New York, 2011

PUBLICATIONS

'Rise in Office Sublease Space Spells Good News for Active Tenants,' GlobeSt.com - November 20, 2020, quoted

'There's a Lot of Money To Be Made": IRS Targets Foreign Real Estate Investors,' The Real Deal - October 16, 2020, quoted

'Some Real Estate Investors Are Putting More Money in One Basket,' The New York Times - October 16, 2020, quoted

'Direct Leasing Could Make Subleasing Issues Worse,' GlobeSt.com - October 14, 2020, quoted

'COVID-19 Relief Package: Temporary relief for personal guarantors under commercial leases,' Withers Insight - September 25, 2020, co-author

'Available Sublease Space Continues to Grow,' GlobeSt.com - August 27, 2020, quoted

'COVID-19: Opportunities for Prospective Tenants,' Withers Insight - July 30, 2020, co-author

'COVID-19 Relief Package – Temporary relief for personal guarantors under commercial leases,' Withers Insight - June 17, 2020, co-author

'An opportunity for U.S. real estate investors: Lower fair market values in 2020 might offer new opportunities for reorganization of holding structures' Withers Insight - June 4, 2020, co-author

'Real Estate and the Blockchain: A transactional perspective' _ Commercial Property Executive - July 13, 2018, author

'Top 10 issues in commercial leasing', GlobeSt.com - August 08, 2017, author

MEMBERSHIPS

■ International Council of Shopping Centres

■ American Bar Association

TALKS

'2021 Real Estate Conference Panel on International Investing', Mansion Global - October 12, 2021, panelist

'Blockchain in Real Estate: Impact and Disruption', The Harvard Club - June 12, 2018, panelist

'Top Ten Issues in Leasing', NYC Technology CEO roundtable

EDUCATION

Georgetown University Law Center, J.D.
Harvard University, B.A.

LANGUAGES

ENGLISH
GREEK

DATES

JOINED: 2014

New York

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