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INSIGHT



Greenbackers x Withers tech investment series

BVCA model documents: An explanation of the key changes

24 JANUARY 2024

ZOOM WEBINAR

14:00 - 15:00

[RSVP 24 Jan](#)

7 FEBRUARY 2024

ZOOM WEBINAR

15:00 - 16:00

[RSVP 7 Feb](#)

Withers tech and Greenbackers Investment Capital are hosting a series of webinars covering issues of interest to start-ups, scale-up founders, investors and sustainable tech businesses as well as advice and practical updates on the latest market trends and practices in the VC world.

The second webinar, on 24 January 2024 from 14:00–15:00, will cover "**BVCA model documents: An explanation of the key changes**". The webinar will provide guidance to investors and founders on commercial changes to the documents and how this impacts the deal terms and term sheets, so to facilitate the negotiation process from the outset. We will also discuss the initial feedback being provided on the new form documents from the industry so far.

This session will broadly cover:

- 1) What are the key terms to look out for.
- 2) What the three main investment documents (Subscription Agreement, Shareholders' Agreement and Articles of Association) do and the reasons behind the changes.
- 3) Q&A session

Our speakers will be [Andrew Smith](#), of Greenbackers, Sarah Melaney and Susanna Stanfield. Susanna is a partner in the venture capital and life sciences team at Withers tech and a core member of the BVCA legal working group who implemented the changes to the standardised documents for Series A venture capital investment.

About the Investment Series

The first webinar in this series took place on 12 December 2023 and covered "An overview of term sheet terms". We plan to repeat it in the New Year, but if you would like a copy of the registration now, please email events@withersworldwide.com.

The third webinar in this series will cover "IP Review and Strategy" and take place on 7 February from 15.00 – 16.00. We will explain how to create, implement and monetise an effective IP protection program. The speakers will be Tom Meyers (Boston, USA) and Ben Williams (London, UK), both of whom are recognised for their experience in this area. In particular, they will provide a trans-Atlantic overview of some successful IP strategies they have seen deployed by high-growth technology companies.

About Greenbackers

Greenbackers is a US and UK based specialist venture capital firm focused on climate & cleantech capital to promote investment in low carbon innovators and tech-driven solutions to the climate crisis. As sustainability and green issues are a major factor in Withers' own business model, we have established a partnership with them in an effort to drive equity capital towards this area of investment.

If you are interested in joining, please RSVP using the link above, or contact [Natalie Harper](#).

By registering for this event, you agree to Withers and Greenbackers processing your data for the purpose of this webinar. Withers may occasionally send you information and invitations on topics of interest to you, with an option to unsubscribe at any time. If you do not wish to receive updates from Withers, you can email the team at events@withersworldwide.com.



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